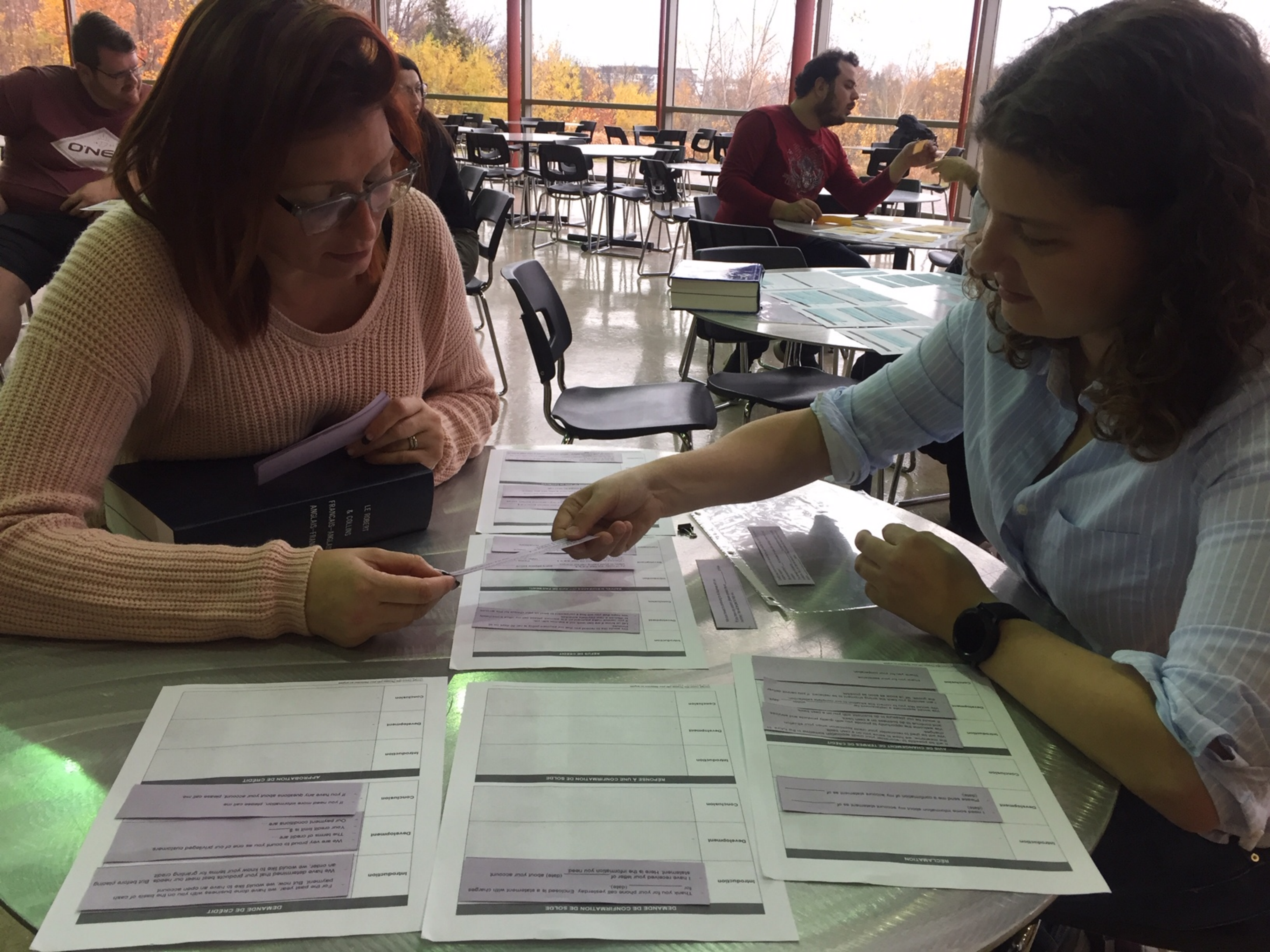




DEMANDE DE CRÉDIT

Introduction	For the past year, we have done business with you on the basis of cash payment. But now, we would like to have an open account. We have determined that your products best meet our needs. But before placing an order, we would like to know your terms for granting credit.
Development	We are very proud to count you as one of our privileged customers. Our terms of credit are: Your credit limit is \$_____ Our payment conditions are: If you need more information, please call me.
Conclusion	If you have any questions about your account, please call me.

Conclusion

Development

Introduction

APPROBATION DE CRÉDIT

DEMANDE DE CONFIRMATION DE SOLDE

Introduction	Thank you for your phone call yesterday. Enclosed is a statement with charges for _____ (date). I have received your letter of _____ (date) about your account statement. Here is the information you need.
Development	
Conclusion	

Conclusion

Development

Introduction

RÉPONSE À UNE CONFIRMATION DE SOLDE

RECLAMATION

Introduction	I need some information about my account statement as of _____ (date). Please send me a confirmation of my account statement as of _____ (date).
Development	
Conclusion	

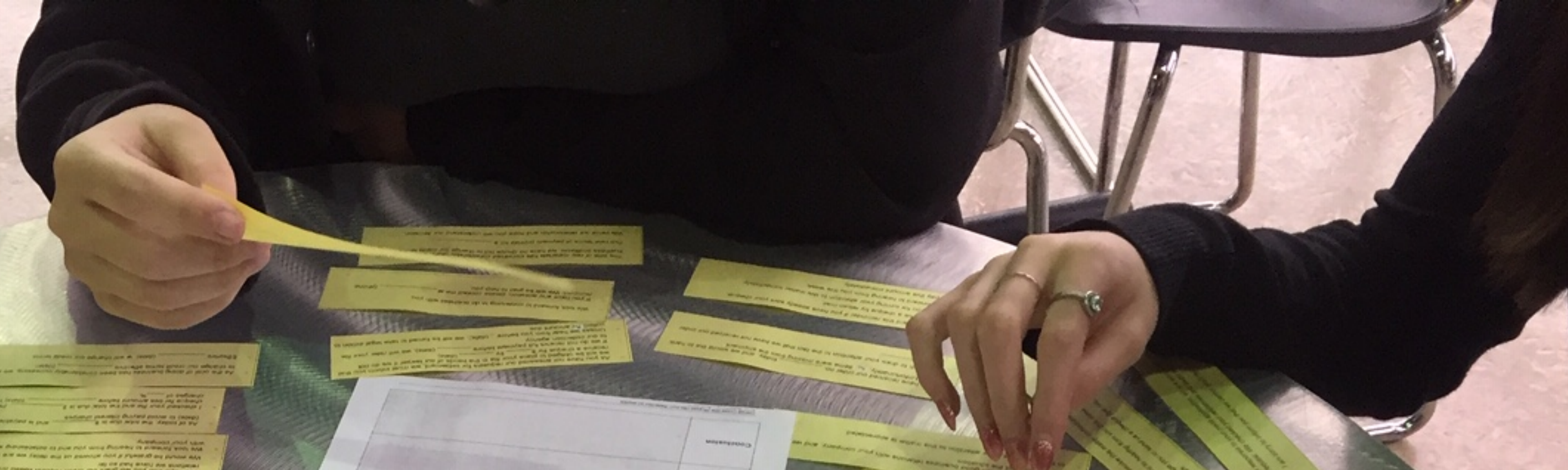
Conclusion

Development

Introduction

PAYS DE CHANGEMENT DE TERME DE CRÉDIT

LE ROBERT
FRANÇOIS-McGILL
ANGLO-FRANCAIS



Conclusion	Development	Introduction
APPEL A UN CREDIT		
For the past year, we have determined that your payment due now, we would like to know you an order, we would like to know you		
DEMANDE		

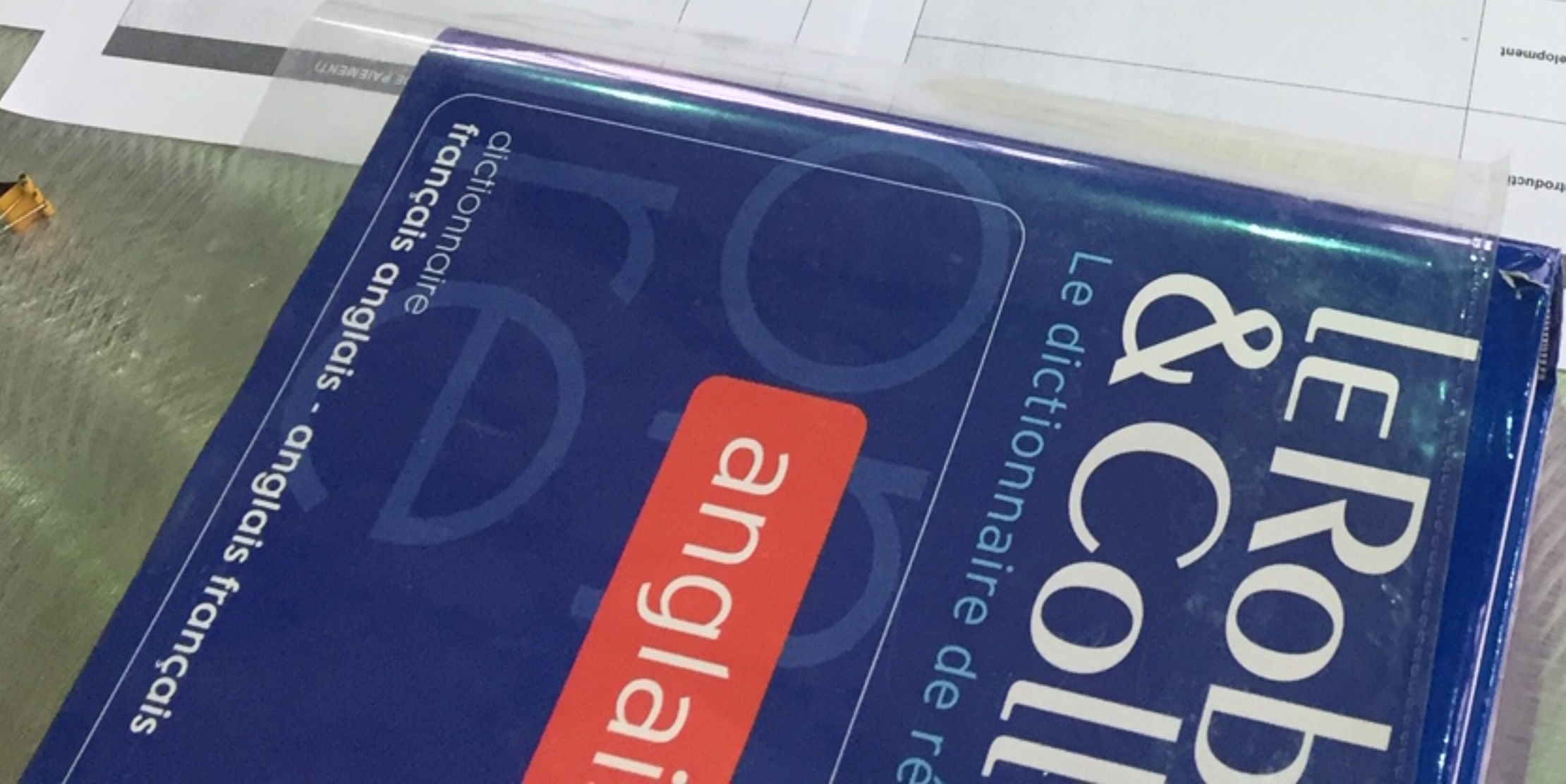
Conclusion	Development	Introduction
MISE EN DEMURE (3 ^e AVIS DE PAIEMENT)		
We have determined that your payment due now, we would like to know you an order, we would like to know you		
DEMANDE		

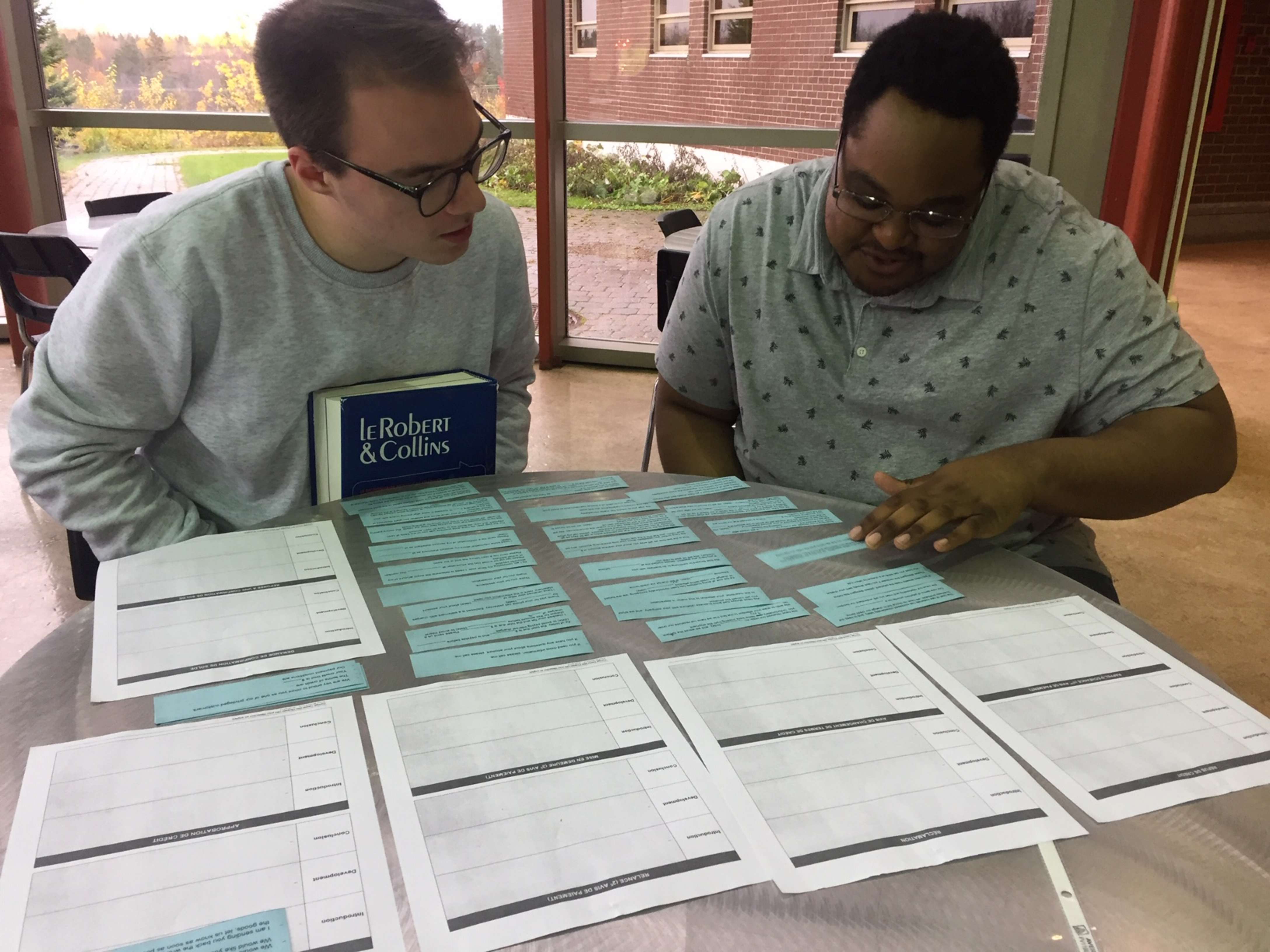
Conclusion	Development	Introduction
RAPPEL D'ÉCHÉANCE (1 ^{er} AVIS DE PAIEMENT)		
We would be our pleasure to do business with you on a cash basis. We welcome the opportunity to provide you with quality products and services and continue to do business on a cash basis. We are glad to reconsider your credit application when your situation changes. We will be glad to serve you on a cash basis. It will be possible to reconsider your credit application sometime in the future in the meantime, we hope to serve you on a cash basis.		
DEMANDE		

Conclusion	Development	Introduction
AVIS DE CHANGEMENT DE TITRE DE CREDIT		
We have determined that your payment due now, we would like to know you an order, we would like to know you		
DEMANDE		

Conclusion	Development	Introduction
REPOSE A UNE CONFIRMATION DE SOLDE		
Thank you for your phone call yesterday. Enclosed is a statement with charges for (date). I have received your letter of (date) about your account statement. Here is the information you need (date) about your account. I need some information about my account statement as of (date). Please send me a confirmation of my account statement as of (date).		
DEMANDE		

Conclusion	Development	Introduction
AVIS DE CHANGEMENT DE TITRE DE CREDIT		
We have determined that your payment due now, we would like to know you an order, we would like to know you		
DEMANDE		





Le Robert
& Collins

APPROBATION DE CREDIT

MISE EN DREUR (1^{er} AVIS DE PAIEMENT)

RELANCE (1^{er} AVIS DE PAIEMENT)

AVIS DE CHANGEMENT DE TERMS DE CREDIT

RECLAMATION

AVIS DE CHANGEMENT DE TERMS DE CREDIT

AVIS DE CHANGEMENT DE TERMS DE CREDIT